

March 20, 2025

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “RateGain Appoints Anurag Jain as Executive Vice President – APMEA”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on '*RateGain Appoints Anurag Jain as Executive Vice President – APMEA*'.

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

RateGain Appoints Anurag Jain as Executive Vice President – APMEA

Noida, 20th March 2025 – RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry, today announced the appointment of Anurag Jain as Executive Vice President – APMEA. In this strategic role, Anurag will lead RateGain’s efforts to accelerate growth, strengthen partnerships, and expand its footprint across the APMEA region.

Anurag brings over two decades of leadership experience in business transformation, revenue growth, and market expansion across global organizations, including Expedia, Amazon, Johnson & Johnson, and Godrej. Most recently, he led South Asia, Indonesia, and China for Expedia, helping thousands of hotel partners scale their businesses, expand B2B channels, and optimize revenue strategies.

“Anurag’s extensive experience in travel, e-commerce, and market expansion makes him an invaluable addition to RateGain,” said **Bhanu Chopra, Founder and Managing Director, RateGain**. *“As APMEA continues to see rapid digital adoption and evolving travel trends, his leadership will be crucial in helping our customers maximize revenue, enhance distribution, and stay ahead in a competitive market. We are pleased to welcome him to the team as we further our mission to empower travel and hospitality businesses with AI-driven solutions, achieving unparalleled growth.”*

“I am excited to join RateGain at a time when AI-driven innovation is reshaping the travel and hospitality industry,” said **Anurag Jain, Executive Vice President – APMEA, RateGain**. *“The opportunity to work with industry leaders and bring cutting-edge solutions to hotels, airlines, and OTAs across APMEA is incredibly exciting. I look forward to driving growth, building strategic partnerships, and delivering impact in one of the most dynamic travel markets in the world.”*

A passionate traveler, Anurag enjoys exploring new destinations with his family and is a strong advocate for digital transformation and business innovation. He actively mentors businesses in their digital growth journeys and is an avid reader, constantly learning and evolving in leadership and strategy.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world’s largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day.

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