

May 14, 2024

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Subject: Monitoring Agency Report for IPO - Quarter ended March 31, 2024

Dear Sir / Ma'am,

Pursuant to Regulation 32(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, and Regulation 41 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, please find enclosed herewith the Monitoring Agency Report dated May 14, 2024 issued by HDFC Bank Limited (Monitoring Agency), for the quarter ended March 31, 2024 in respect of utilization of proceeds of the Initial Public Offer ('IPO') of the Company.

This disclosure will also be hosted on the Company's website viz. www.rategain.com

Please take the above information on record.

Yours faithfully,

For RateGain Travel Technologies Limited

(Thomas P. Joshua)
Vice President – Legal & Company Secretary
Memb. No.: F9839

Encl.: As above



We understand your world



CIN: L65920MH1994PLC080618
Website: www.hdfcbank.com

HDFC Bank Limited,
CMS - Disbursement Team,
Lodha - I Think Techno Campus,
Office Floor 3, Opposite Crompton
Greaves Limited, Next to Kanjurmarg
Railway Station, Kanjurmarg East,
Mumbai - 400 042

SCHEDULE IX

MONITORING REPORT

NAME OF THE MONITORING AGENCY: **HDFC Bank Limited**

MONITORING REPORT FOR THE QUARTER ENDED: **MARCH 2024**

Name of the Issuer: **RateGain Travel Technologies Limited**

Deviation from the objects: Not Applicable

Range of Deviation: Not Applicable

Declaration:

We hereby declare that this report is based on the format as prescribed by SEBI (ICDR) Regulation, 2018, as amended. I/We further declare basis the certification issued by the statutory auditor of the company that this report provides true and fair view of the utilization of issue proceeds.

We declare that we do not have any direct / indirect interest in or relationship with the issuer/promoters/directors/management and also confirm that we do not perceive any conflict of interest in such relationship / interest while monitoring and reporting the utilization of issue proceeds by the issuer.

Signature:

Name of the Authorized Person/Signing Authority: **Tushar Gavankar**

Designation of Authorized person/Signing Authority: **Vice President**

Seal of the Monitoring Agency:



Date: 14.05.2024

1) Issuer Details:

Name of the issuer known : RateGain Travel Technologies Limited (formerly as RateGain Travel Technologies Private Limited)
 The names of the promoters of the issuer : Bhanu Chopra, Megha Chopra
 Industry/sector to which it belongs : IT Sector
 Period covered : **01 January 2024 to 31 March 2024**

2) Issue Details:

Issue Period : 07th December, 2021 – 09th December, 2021
 Type of issue (public/rights) : Public Offer
 Type of specified securities : Equity Shares
 Public Offer Grading, if Any : Not Applicable
 Issue size (in Millions) : 3750 – Fresh Issue

Details of objects to be monitored (₹ in Million)

Gross proceeds : 3,750.08
 Less: Proportionate issue expenses : 182.90^
 Funds raised towards General Corporate Purpose, Acquisition and loan repayment/ prepayment : 3,567.18^

3) Details of the arrangement made to ensure the monitoring of issue proceeds

Particulars	Reply	Comments of Statutory Auditor Comments (if any)	Comments of the Monitoring Agency
Whether all the utilization is as per disclosure in Offer Document?	Yes/No	Yes	NA
Whether Shareholder approval is obtained in case of material deviations# from expenditures disclosed in Offer Document?	Yes/No	NA	NA
Whether means of finance for disclosed objects of the Issue has changed?	Yes/No	No	NA
Any major deviation observed over the earlier monitoring agency reports?	Yes/No	No	NA
Whether all Government / Statutory approvals related to the object(s) obtained?	Yes/No	NA	NA
Whether all arrangements pertaining to technical assistance/collaboration in operation?	Yes/No	NA	NA
Any favourable events improving object(s) viability	Yes/No	No	NA
Any unfavourable events affecting object(s) viability	Yes/No	No	NA
Any other relevant information that may materially affect the decision making of the Investors	Yes/No	No	NA



Where material deviation may be defined to mean:

a) Deviation in the objects or purposes for which the funds have been raised;

b) Deviation in the amount of funds actually utilized by more than 10% of the amount projected in the offer documents.

4) Details of object(s) to be monitored:

(i) **Cost of objects:**

The net proceeds of ₹ 3,567.18 million, after adjusting ₹ 182.90 million towards fresh issue expenses are proposed to be utilized as follows:

Sl. No	Item Head	Original Cost (as per Offer Document)	Revised Cost	Comments of the Management		
				Reason of cost revision	Proposed financing option	Particulars of firm arrangements made
1	Repayment/prepayment of indebtedness availed by RateGain UK, one of our Subsidiaries, from Silicon Valley Bank	852.61	No revision	Not applicable	Not applicable	Not applicable
2	Payment of deferred consideration for DHISCO acquisition	252.00	No revision	Not applicable	Not applicable	Not applicable
3	Strategic investments, acquisitions and inorganic growth	800.00	No revision	Not applicable	Not applicable	Not applicable
4	Investment in technology innovation, artificial intelligence and other organic growth initiatives	500.00	No revision	Not applicable	Not applicable	Not applicable
5	Purchase of certain capital equipment for our Data Center#	407.73	No revision	Not applicable	Not applicable	Not applicable
6	General corporate purposes^	732.55	754.84	Revision in General corporate purposes expenses is on account of reduction in actual issue expenses as compared to original estimated issue expense^	Not applicable	Not applicable

^ Originally estimated issue expenses were amounting to ₹ 205.03 million which are now been actualized to ₹ 182.90 million as per the actual invoices received against original estimated issue expenses. Accordingly, net proceeds have increased from ₹ 3,545.05 million to ₹ 3,567.18 million and



funds utilization under object "General corporate purposes" have increased to ₹ 754.84 million from previously reported amount of ₹ 732.71 million.

As per the prospectus dated 10 December 2021, the original object was 'Purchase of certain capital equipment for our Data Center'. During the quarter ended 31 December 2022 the Company has changed the object through special resolution and basis of postal ballot result dated 19 November 2022 as per which the new object is utilization towards 'Migration and usage of our services from self-managed Data Center to Amazon Web Services Cloud'.

(ii) **Progress in the objects:**

(₹) in million

Sl. No	Item Head	Amount proposed	Amount utilized			Total unutilized Amount
			As at beginning of the quarter	During the quarter	At the end of the quarter	
1	Repayment/prepayment of indebtedness availed by RateGain UK, one of our Subsidiaries, from Silicon Valley Bank	852.61	852.61	Nil	852.61	Nil
2	Payment of deferred consideration for DHISCO acquisition	252.00	252.00	Nil	252.00	Nil
3	Strategic investments, acquisitions and inorganic growth	800.00	800.00	Nil	800.00	Nil
4	Investment in technology innovation, artificial intelligence and other organic growth initiatives	500.00	500.00	Nil	500.00	Nil
5	Migration and usage of our services from self-managed Data Center to Amazon Web Services Cloud*	407.73	153.15	35.63*	188.78	218.95
6	General corporate purposes	754.84	754.66	Nil	754.66	0.18
		3,567.18	3,312.42	35.63	3,348.05	219.13

*During the quarter ended 31 March 2024, amount of ₹ 35.63 million was transferred from Monitoring Agency account to Company account since the Company had utilized internal generated funds to the tune of ₹ 35.63 million towards payment of self-managed Data Center to Amazon Web Services Cloud during the period from January 2024 to March 2024 under object 5 above.



(i) **Deployment of unutilized public offer proceeds:** Unutilized funds of ₹ 14.09 million are lying in Company's Monitoring Agency account with HDFC Bank Limited and Funds of ₹ 230.68 million are lying as below:

(₹) in million			
Sl. No	Type of instrument where amount invested	Amount invested	Maturity date
Corporate Fixed Deposits			
1	HDFC Bank Limited	200.00	25 June 2024
2	HDFC Bank Limited	30.68	27 June 2024
	Total	230.68	

iv) Delay in implementation of the object(s) -

Object(s) Name	Completion Date		Delay (No. of days/ months)	Comments of Management (If any)
	As per Offer Document	Actual *		
1. Purchase of certain capital equipment for our Data Center	Fiscal 2022	Rs. 188.78 Million utilized upto MAR 2024	21 Months	1. As per the prospectus dated 10 December 2021, the original object was 'Purchase of certain capital equipment for our Data Center'. During the current quarter ended 31 December 2022, the Company has changed the object through special resolution and postal ballot results dated 19 November 2022, as per which the new object is utilisation of funds towards 'Migration and usage of our services from self-managed Data Center to Amazon Web Services Cloud' and will be utilized by March 2028

* In case of continuing object(s) please specify latest/revised estimate of completion date.

