RateGain Travel Technologies Limited



March 04, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on "RateGain Integrates with Mews to Drive Hotel Efficiency and Revenue Growth Globally"

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on 'RateGain Integrates with Mews to Drive Hotel Efficiency and Revenue Growth Globally'.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar General Counsel,

 ${\bf Company \, Secretary \, \& \, Compliance \, Officer}$

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RateGain Travel Technologies Limited



RateGain Integrates with Mews to Drive Hotel Efficiency and Revenue Growth **Globally**

Noida, 4th March 2025: RateGain Travel Technologies Limited (RateGain), a global provider of Alpowered SaaS solutions for the travel and hospitality industry, today has announced a significant partnership with Mews, the industry-leading hospitality cloud and Property Management System (PMS) provider. With decades of leadership in their industry, RateGain and Mews are joining forces to redefine how hoteliers manage their operations, optimize guest experiences, and unlock new revenue streams.

This collaboration between two industry giants brings together RateGain's cutting-edge Channel Manager and Mews' native, cloud-based PMS. This integration will allow hotels to seamlessly manage rates, inventory, and reservations across over 400 distribution channels using RateGain's channel manager. Designed to achieve more revenue with less effort, the channel manager is easy to use, self-serve and fully automated, saving crucial hours in product creation, mapping, and distributing rates & inventory.

Sara Smith, VP of Strategic Partnerships at Mews added, "By integrating our technologies, we're empowering hotels to automate distribution and drive smarter decision-making. Together, we are aiming for hotels to maximize profitability and reaching untapped markets, while ensuring operational efficiency and guest satisfaction at every touchpoint."

"This partnership with Mews is a reflection of our shared vision to revolutionize the hospitality landscape through smarter, integrated technology," said Bhanu Chopra, Founder and Managing Director of **RateGain.** "Together, we are empowering hotels to drive efficiency, optimize revenue, and provide superior guest experiences with minimal effort."

As the hospitality industry continues to evolve, this partnership between the two industry leaders is committed to providing hoteliers with the technological edge needed to stay competitive and profitable in an increasingly complex market.

About Mews

Mews is the leading platform for the new era of hospitality. Powering over 5,500 customers across more than 85 countries, Mews Hospitality Cloud is designed to streamline operations for modern hoteliers, transform the guest experience and create more profitable businesses. Customers include BWH Hotels, Strawberry, The Social Hub and Airelles Collection. Mews was named Best PMS (2024, 2025) and listed among the Best Places to Work in Hotel Tech (2021, 2022, 2024, 2025) by Hotel Tech Report, and won the Tech Hero 2024 Award at CIODAY. Mews has raised \$335 million from investors including Goldman Sachs Alternatives, Kinnevik and Notion to transform hospitality.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25

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of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day.

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